



Overview

We are seeking a highly motivated Sales Representative to join our team. Ideally the candidate will possess strong horticultural knowledge. This role requires excellent organizational and communication skills and the ability to collaborate effectively with team members. As a Sales representative, you will work directly with consumers, both wholesale and retail, to serve as a knowledgeable resource to customers.

Responsibilities

- Engage customers to understand their needs and provide exceptional customer service.
- Collaborate with team members to ensure seamless customer experience.
- Develop and manage strong relationships with existing and prospective customers.
- Utilize necessary technology for various functions
- Perform other duties as assigned

Experience

- Previous experience in a sales role is preferred, demonstrating the ability to sell effectively.
- Strong organizational skills with the ability to manage multiple tasks simultaneously.
- Experience in collaboration sales environments is a plus.
- Multilingual abilities are highly desirable to cater to a diverse customer base.
- MCH or MCLP certification is a plus.